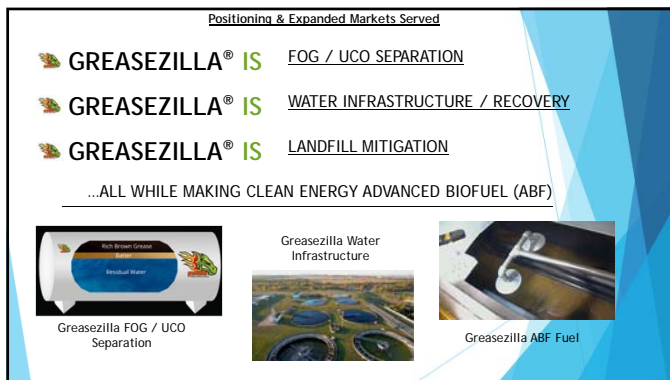


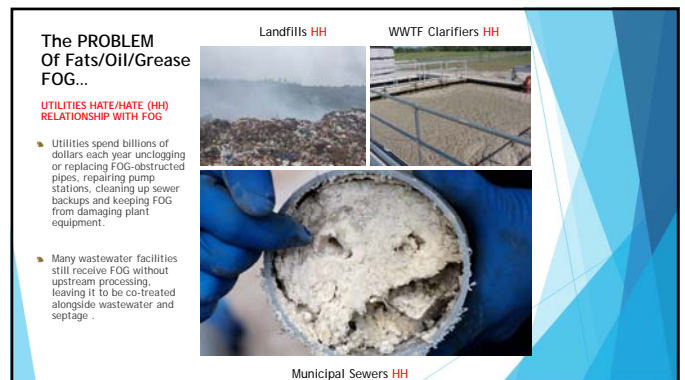
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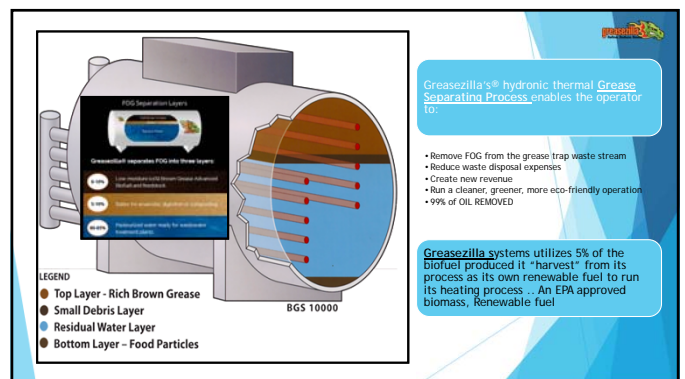
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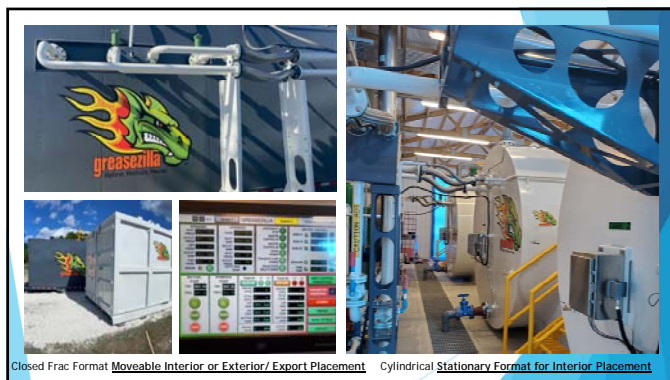
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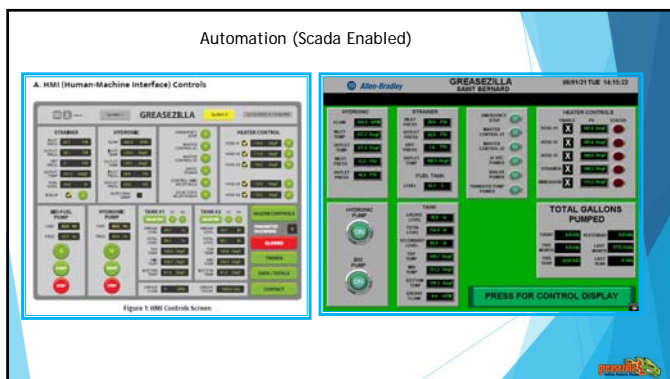
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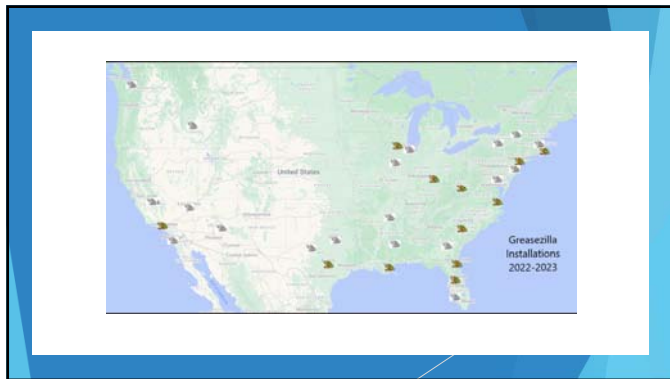
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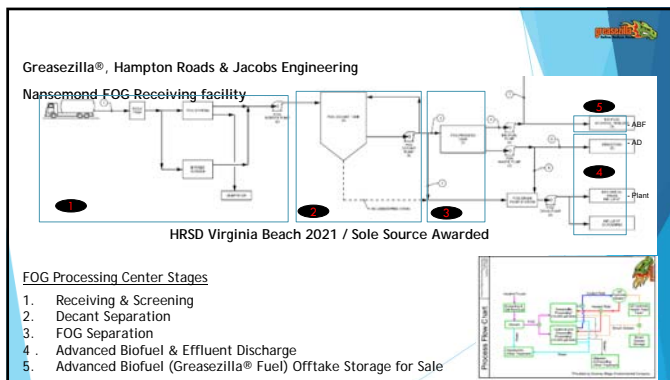


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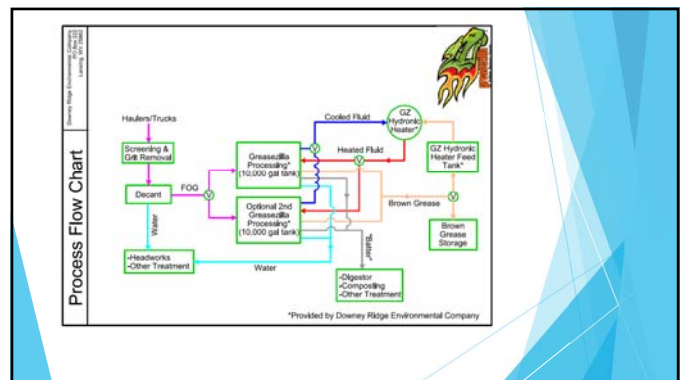
HAMPTON ROADS SANITATION DISTRICT  
**HRSD**  
NANSEMOND TREATMENT PLANT  
GREASE HANDLING FACILITIES  
0801350  
SUFFOLK, VIRGINIA

#1 WWTF Operation  
in the US (> 10,000 sites)  
**Greasezilla Sole Sourced**

14



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**Wareham Water Pollution Control Facility,**

- ▶ Installed Greasezilla® in 2016
- ▶ Revenue close to \$750K, even without operating at full capacity
  - ▶ Receive tipping fees of 14 cents per gallon
  - ▶ Sell biofuel for approximately \$4000 per truck
- ▶ Save \$100K on landfill expenses
- ▶ OPEX of less than \$50K per year

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**WWD** **Tribo** Find your happy place

**PLANT PROFILE: HRSD NANSEMOND TREATMENT PLANT**

*"Upon conducting an industry-wide search for the most efficient and advanced system to separate fats, oils & grease (FOG) into its basic components, HRSD was led to Greasezilla, a patent product of the Downey Ridge Environmental Co."*

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### Why Greasezilla®?

1. Unlimited Feedstock (FOG), TOO much being Wasted/Dumped
2. Proven Patented Commercialized Technology, 10 years in business
3. Regulatory Compliance, FOG Controlled
4. Environmentally Essential & Desirable
5. High Tipping Fee Revenue, Average now .15 > .30
6. Firm ABF Commodity Market, >\$2.00/gal (Greasezilla Fuel)
7. Exceptional IRR
8. ROI < 1-2 Years Offer BOO / Rev Share Public/Private Venture

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### Greasezilla's In General

- Systems in every region of the country from Cape Cod to Los Angeles.
- Service clients from independent haulers, POTWs, National Groups / Prominent HRSD
- Systems are highly automated and require no additives, chemicals and mitigate landfills
- Sales structures from Direct sales to Revenue Share, Priv/Pub, & BOO (build own operate)
- Selling of the valuable Brown Grease service (advanced biofuel offtake)
- Systems utilizes 5% of the biofuel produced as biomass, EPA Renewable fuel

Constant Revenue	Regulated Feedstock Supply
Commodity Revenue	Constant Offtake Markets

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### Operations

- Consumes approximately 4 gallons of GZ fuel per hour during processing.
- Total operating cost of 1-2 cents per gallon.
- Operates without chemicals, additives or dewatering.
- Leaves nothing to be landfilled & sell the fuel.
- Programmable logic controller (PLC) with digital interface and wireless monitoring.

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### Installation & Operation

- Installation is provided by Greasezilla®.
- Requires a footprint of only 1000 square feet and can be installed either inside or outside a structure.
- Voltage: 240v single phase (480v three phase available)
- Sub 1 million BTU Boiler
- Low staffing requirements: Can be managed by existing staff.
- Configurable and scalable to meet volume requirements.

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### Competitive Overview

- ▶ No direct competitor. Strong IP
- ▶ Alternative FOG disposal methods:
  - ▶ Dewatering, Centrifuge, Anaerobic Digesters, DAF and Landfill.
- ▶ All noted alternatives:
  - ▶ Carry a much high OPEX (exception landfill)
  - ▶ Require additives
  - ▶ Destroy Brown Grease instead of recovering the commodity
  - ▶ Largely utilize landfill for final disposal / Landfills LIMITED

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Thank You!

Contact Us:

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- ▶ PO Box 250, Lansing, WV 25862





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